



Healthy Neighborhoods, Inc. Real Estate Report

2000 through First Quarter 2012



Baltimore City

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2011 Q1	2012 Q1
# Units											169,731			169,221
Permits over \$5,000			2,783	3,736	4,446	6,250	6,309	4,988	6,181	5,065	5,241	4,690	1,086	1,274
Median Close Price	64,500	60,000	65,000	73,400	87,900	115,000	136,100	149,900	150,000	129,900	105,700	72,250	51,000	90,000
Median DOMP	67	81	57	34	26	20	34	49	75	70	64	81	85	81
Number Sold	6,504	7,495	8,097	8,267	9,743	10,865	9,870	7,454	5,167	4,906	4,964	4,924	1,278	995
Vacants	12,900	13,724	15,178	15,752	16,174	17,012	16,040	15,956	16,811	16,811	16,085	15,958	16,082	15,942



Belair-Edison

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2011 Q1	2012 Q1	2012 Q1	NSP2 Cumulative	
															1st mtg loans	Developer sales	Direct purchase program
Target blocks																	
# Units											1,583			1,582			
Permits over \$5,000			11	17	12	27	17	16	18	22	19	20	1	5			
Median Close Price	36,739	63,450	58,900	62,000	65,500	91,000	127,000	137,200	139,000	95,000	61,250	60,000	51,500	35,500	-	101,924	74,283
Median DOMP	66	167	103	62	32	14	22	21	83	50	70	71	52	243			
Number Sold	92	82	96	73	108	118	108	76	51	35	27	30	8	5	0	20	3
Vacants	8	12	13	20	11	18	9	7	15	15	9	20	12	21			



Charles Village

															2012 Q1	NSP2 Cumulative	
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2011 Q1	2012 Q1	1st mtg loans	Developer sales	Direct purchase program
Target blocks																	
# Units											796			800			
Permits over \$5,000			11	17	25	39	32	32	48	48	34	20	9	10			
Median Close Price	63,000	55,000	63,800	90,850	93,450	200,000	219,500	238,190	189,900	188,000	140,000	212,900	170,700	170,000	-	243,843	151,000
Median DOMP	73	75	47	18	17	13	37	73	29	83	88	113	154	79			
Number Sold	35	35	55	46	62	63	48	36	31	43	37	31	6	5	0	7	2
Vacants	50	71	77	111	88	91	73	59	60	60	53	28	35	33			



Ednor Gardens-Lakeside

															2012 Q1	NSP2 Cumulative	
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2011 Q1	2012 Q1	1st mtg loans	Developer sales	Direct purchase program
Target blocks																	
# Units											2,007			1,625			
Permits over \$5,000			15	21	36	49	40	27	39	25	38	27	7	8			
Median Close Price	77,000	78,000	74,852	92,500	100,250	146,500	180,200	201,000	170,000	150,000	109,950	141,000	154,900	122,750	182,840	159,000	144,725
Median DOMP	69	38	29	24	13	11	17	50	80	62	91	54	108	54			
Number Sold	63	77	73	94	110	87	92	55	45	46	44	25	5	6	1	1	2
Vacants	10	11	18	20	15	14	10	8	12	9	12	8	10	7			



Garwyn Oaks

															2012 Q1		
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2011 Q1	2012 Q1	1st mtg loans		
Target blocks																	
# Units											239			248			
Permits over \$5,000			15	21	36	49	20	16	17	12	15	8	2	4			
Median Close Price	55,000	48,000	53,999	45,000	84,900	95,000	150,000	147,500	97,000	64,450	81,999	50,750	73,000				
Median DOMP	180	104	119	19	16	16	50	60	91	37	57	123	463				
Number Sold	7	21	9	11	20	16	13	6	13	8	13	12	1	0	0		
Vacants	19	14	22	16	13	15	17	22	26	30	27	25	27	25			



Glen

															2012 Q1		
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2011 Q1	2012 Q1	1st mtg loans		
Target blocks																	
# Units											477			495			
Permits over \$5,000			7	8	10	6	10	13	6	14	14	7	1	3			
Median Close Price	75,750	63,850	72,272	82,750	79,400	125,000	153,750	166,000	156,500	106,000	135,000	109,900		95,750	-		
Median DOMP	67	105	90	16	82	13	29	47	89	61	107	88		146			
Number Sold	18	18	13	16	9	15	14	11	8	15	4	11	0	2	0		
Vacants	6	5	4	5	1	0	0	2	2	3	2	2	2	2	3		



Greater Lauraville

															2012 Q1		
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2011 Q1	2012 Q1	1st mtg loans		
Target blocks																	
# Units											629			629			
Permits over \$5,000			10	12	17	28	16	13	21	19	27	17	3	4			
Median Close Price	78,500	84,400	90,500	95,000	129,000	157,500	180,000	204,900	194,950	159,500	130,000	87,500	68,875	76,000	-		
Median DOMP	130	80	59	31	27	18	24	89	62	58	52	72	162	44			
Number Sold	39	49	50	57	81	84	55	43	30	26	35	34	12	6	0		
Vacants	3	5	7	5	6	5	4	4	4	6	8	7	6	7			



Highlandtown

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2011 Q1	2012 Q1	1st mtg loans		
Target blocks																	
# Units									1,250	1,455				1,417			
Permits over \$5,000			27	50	72	128	74	62	49	41	46	47	14	7			
Median Close Price	45,250	36,500	38,750	65,000	105,000	155,000	188,450	181,500	193,750	112,375	101,100	67,000	53,000	71,500	-		
Median DOMP	63	57	39	21	16	20	60	75	79	62	89	64	51	25			
Number Sold	75	92	116	103	118	153	72	59	40	44	49	43	11	12	0		
Vacants	50	57	66	48	57	42	34	34	38	22	17	20	21	21			



Patterson Park

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2011 Q1	2012 Q1	2012 Q1	NSP2 Cumulative	
															1st mtg loans	Developer sales	Direct purchase program
Target blocks																	
# Units											2,100			2,100			
Permits over \$5,000			43	69	120	208	115	109	112	129	132	96	15	14			
Median Close Price	22,800	18,156	28,000	42,000	82,750	140,000	217,100	239,000	225,000	127,500	127,500	122,500	47,000	141,800	207,900	156,560	120,225
Median DOMP	56	86	26	14	21	18	58	99	140	102	77	70	48	78			
Number Sold	107	172	171	175	196	215	158	95	49	87	72	56	15	14	1	20	4
Vacants	161	171	189	198	191	182	145	145	140	142	92	65	83	67			



Reservoir Hill

															2012 Q1	NSP2 Cumulative	
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2011 Q1	2012 Q1	1st mtg loans	Developer sales	Direct purchase program
Target blocks																	
# Units											570			570			
Permits over \$5,000			18	49	81	79	70	53	48	34	33	38	10	9			
Median Close Price	30,000	51,500	50,750	114,250	110,000	187,900	235,000	199,000	135,000	60,000	85,100	60,900	45,000	190,000	144,175	186,725	106,461
Median DOMP	69	95	78	26	30	18	63	100	85	112	76	63	53	44			
Number Sold	31	30	36	42	59	75	56	32	19	35	44	41	13	9	2	4	7
Vacants	124	120	143	137	121	114	101	99	99	115	126	134	122	133			